

PUTTING "CHOICE" IN YOUR AGED CARE



'I had a long discussion with the Uniting Care Admissions officer... she said it was refreshing to talk with someone who understands Aged Care. Thank you for your help in getting us across the line.' – Grahame Collier, Navwealth Client

WHAT'S IT ALL ABOUT?

As Australia's population continues to age, we are witnessing an ever increasing demand on Aged Care Facilities leading to increased costs.

Having money does not guarantee a preferred choice of care and failing to plan can cause great emotional and financial strain on entire families.

PEOPLE IN CARE:

67%
are women

33%
are male

43%
of the total number
of people in care
are women
over 85 years



92%

occupancy rate in Aged Care
facilities nationally

201,000
beds
nationally

113,000
new care
approvals

17,000
vacant
beds

96,000
on waiting
lists

- 33% of Australians wait more than 9 months from approval to placement

*30 June 2017 (GEN Aged Care Data)

THE NAVWEALTH APPROACH

Goals?	Why Plan?	Who?	When?	Type of Facility?	Where?	How to Fund?	The Family Home?
<ul style="list-style-type: none"> • Goals • Wishes • Anxieties 	<ul style="list-style-type: none"> • Greater Choice • Lower Overall Fees & Charges • Minimise Emotional Strain & Stress 	<ul style="list-style-type: none"> • Who needs care • Who is making care decisions? • Who may contribute financially 	<ul style="list-style-type: none"> • When to plan? • When to make changes to your plan? • When to move? 	<ul style="list-style-type: none"> • Location • Level of care required • Progressive care for changing needs • Religious beliefs • Activities & Excursions • Facilities 	<ul style="list-style-type: none"> • Where is the facility located? 	<ul style="list-style-type: none"> • Funding options • Maximising Centrelink entitlements • Minimising means tested fees • Structuring & Protecting Assets 	<ul style="list-style-type: none"> • Keep • Sell • Rent • Ownership structure • Possessions

THE NAVWEALTH SOLUTION



Greater Choice



Reduced Stress



Family Consensus



Affordability of Care

Navwealth take the time to understand you and your family's needs, wishes and financial situation to guide you through the emotional rollercoaster of moving to Aged Care.

We offer various levels of services aimed at assisting the Aged Care journey for yourself or a loved one.

We will determine the services you need and the areas where we can be of most assistance. We will then assist you in making informed smart choices about moving to an Aged Care facility and advise how best to reduce your costs and preserve your financial assets.

Package 1 – Strategy Paper to help you understand what you can afford and how to fund the costs.

Package 2 – Strategy Paper plus documentation assistance - ACAT/ Facility Contract

Package 3 – Full service advice from Strategy + Home preparation + implementation

Costs will vary depending on individual needs and circumstances.

However, Navwealth will provide a fixed fee agreement once we understand your needs – so there are no surprises!

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